



G K P

GULF KEYSTONE PETROLEUM

Pareto Securities  
19<sup>th</sup> E&P Independents  
Conference

25 January 2024

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# Introducing Gulf Keystone Petroleum

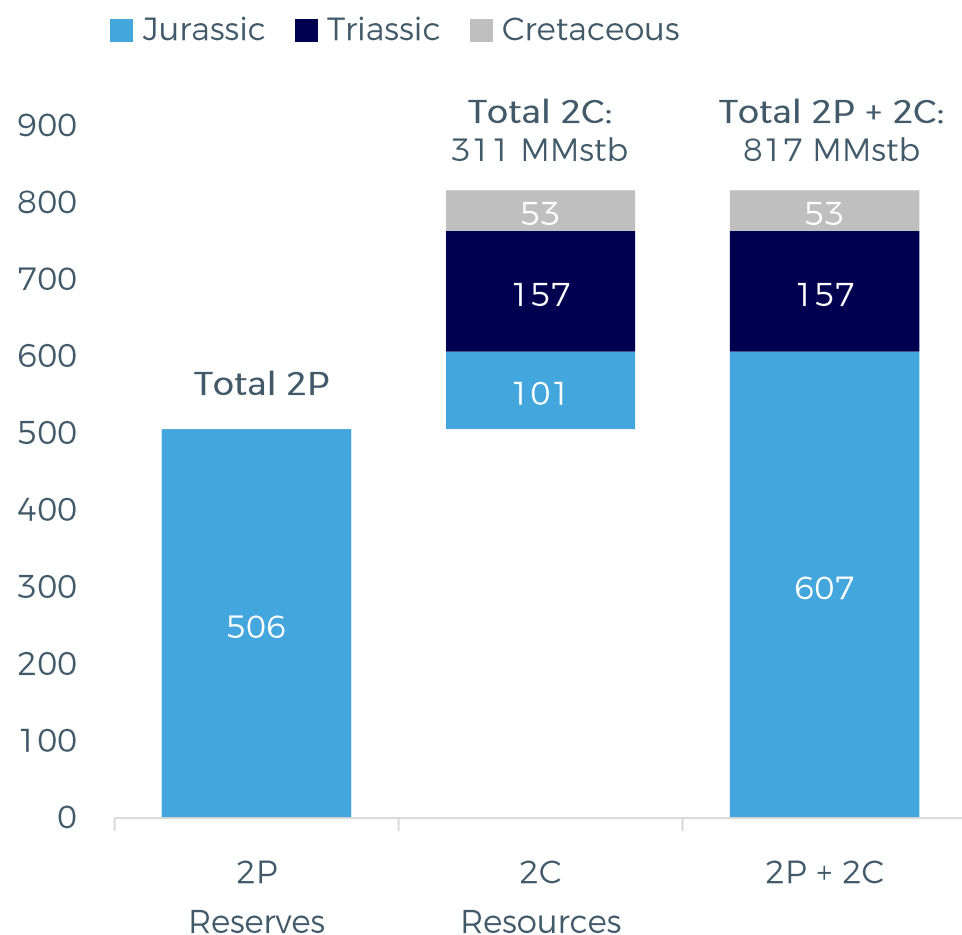
- **Operator (80% WI) of the Shaikan Field**
  - c.60km north-west of Erbil in Kurdistan Region of Iraq (“Kurdistan”)
  - Shaikan Production Sharing Contract awarded in 2007
  - First oil discovered in 2009 with SH-1 well
  - First commercial production in 2013
- **One of the largest oil fields in Kurdistan**
  - 817 MMstb gross 2P reserves & 2C resources<sup>(1)</sup>
  - >122 MMstb gross produced to date
  - 2023 gross average production up to ITP shut-in of c.49,200 bopd<sup>(2)</sup>
- **c.\$310 million market cap<sup>(3)</sup>**
  - No outstanding debt



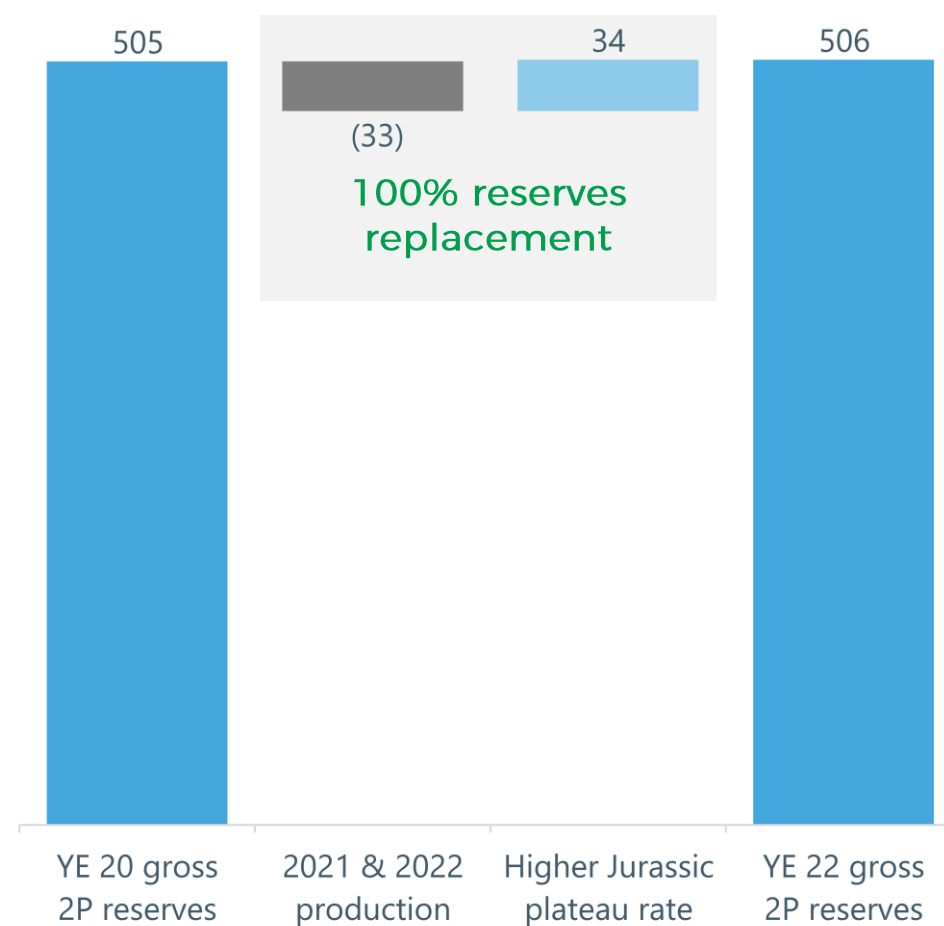
# The Shaikan Field

Large, long-life asset confirmed by 2022 Competent Person's Report

Shaikan Field Reserves & Resources (Gross)  
(31-Dec-22)

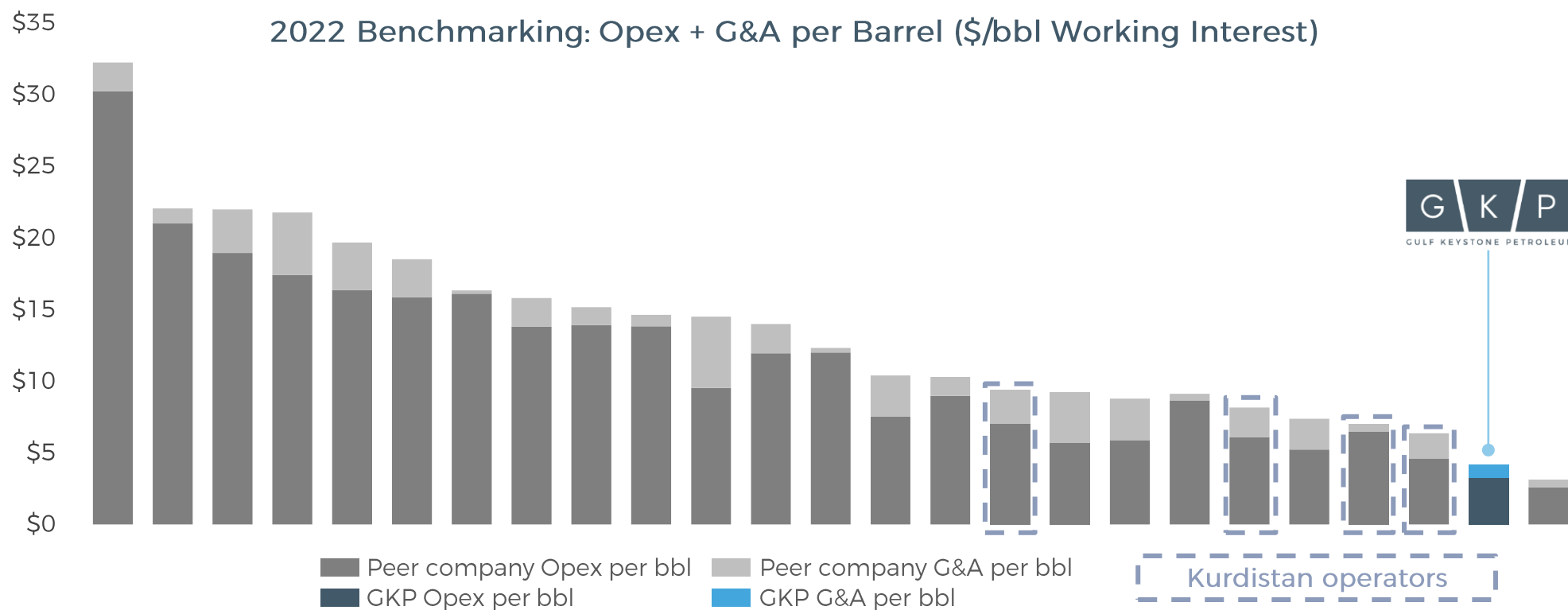


Shaikan gross 2P reserves reconciliation  
(2022 CPR vs 2020 CPR)



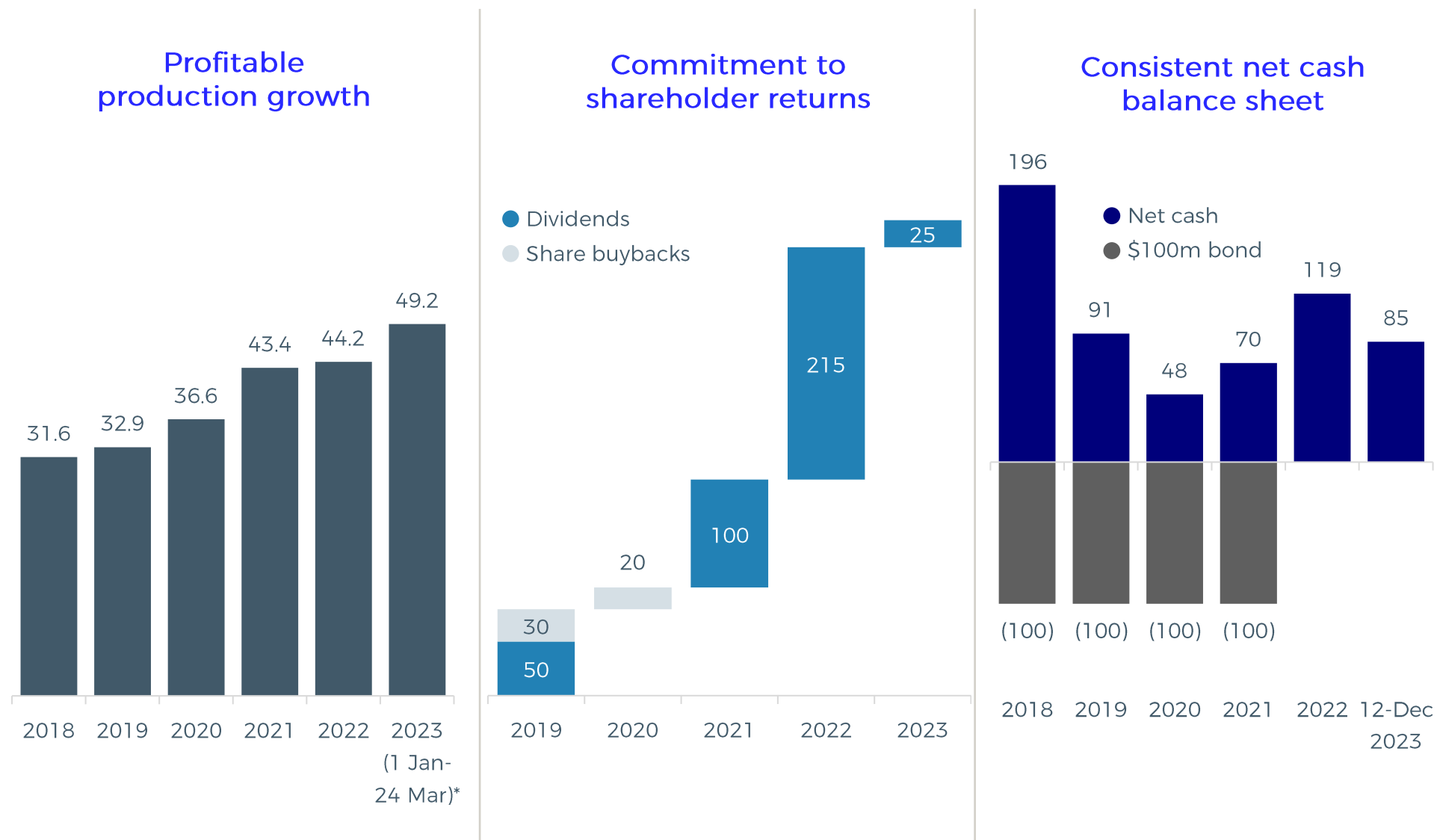


# Leading low-cost operator in Kurdistan and E&P sector



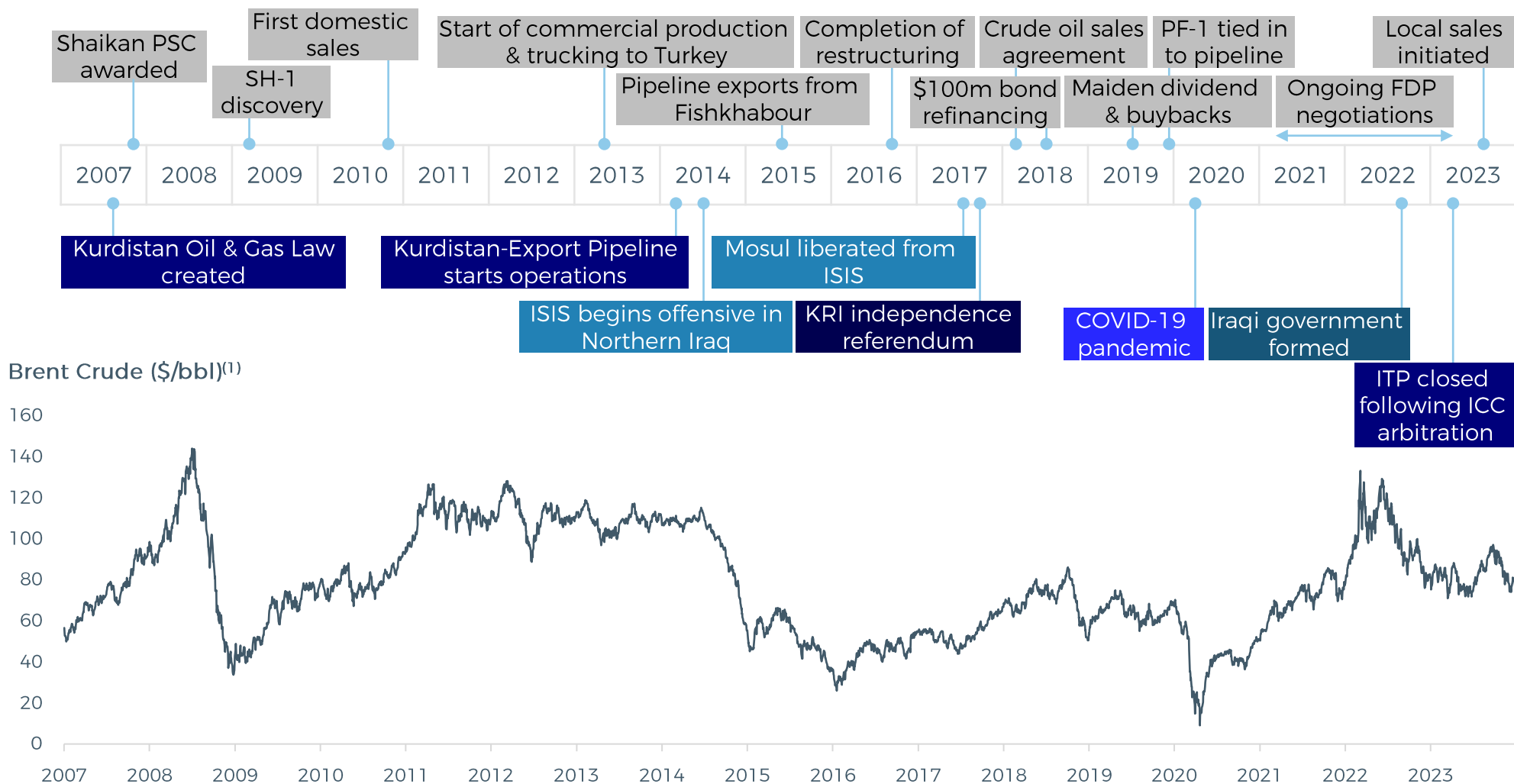
- Lowest cost operator in Kurdistan
- Second lowest cost operator among international E&Ps
- 2022 gross Opex per bbl: \$3.2

# Track record of balancing growth, returns & financial strength



# Long history of delivering strategy in volatile environment

Prior to ITP closure, navigated political disputes, armed conflict, a global pandemic, oil price shocks and inconsistent payments



# Response to Iraq-Turkey Pipeline closure in March 2023

1

Liquidity  
preservation

2

Local sales

3

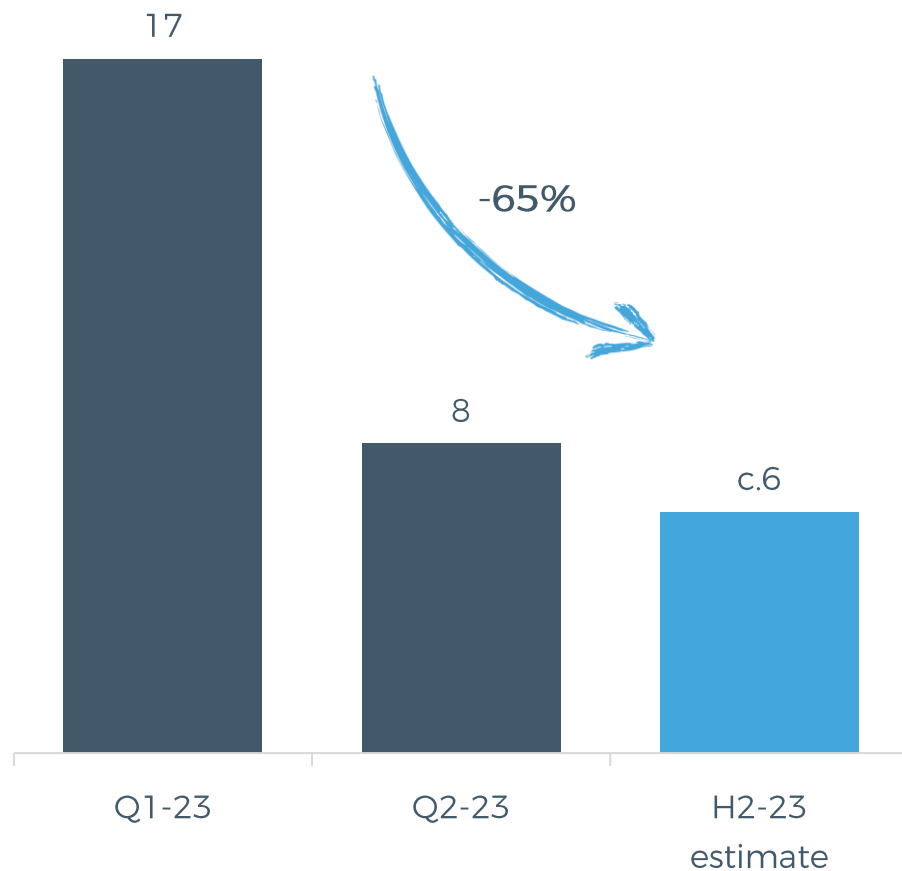
Government  
engagement

We continue to believe pipeline exports will restart



# Swift response to preserve liquidity

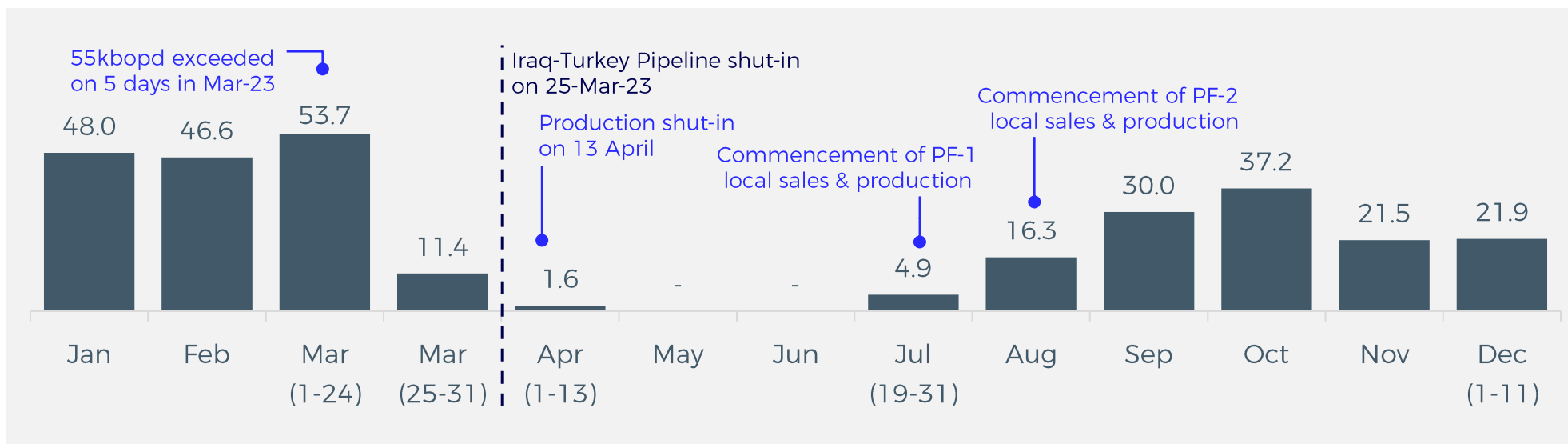
Average monthly net capex & cost run rate (\$m)<sup>(1)</sup>



- Reduced net capex, opex and G&A to average monthly run rate of c.\$6m
  - Suspended all expansion activity, including drilling and facilities development
  - Reduced expat headcount and local workforce hours, while maintaining capability for exports restart & increasing local sales
- Expect to maintain monthly capex and cost run rate of c.\$6 million into 2024
  - Retain operational capability to quickly resume exports and increase local sales
- Focused on at least covering monthly costs with local sales while proactively managing accounts payable
- Cash balance of \$85 million at 12 December 2023 with no debt

# Maximising local sales

## 2023 gross average production / sales ('000 bopd)<sup>(1)</sup>



- Production & trucking operations restarted at PF-1 in Jul-23 and at PF-2 in Aug-23
- Local sales in Q4 2023 to 11 December more than covered monthly costs
  - Average realised price of c.\$30/bbl
  - GKP net entitlement of 36%
  - Advance payments
- Opportunities to increase local sales continue to be pursued
- Local market demand remains variable and difficult to predict

# Government engagement

Actively talking with KRG, GOI and other stakeholders to push for restart of exports

- Recent political and commercial negotiations between the KRG<sup>(1)</sup> and the GOI<sup>(2)</sup> in Baghdad
- Discussions focused on the KRG's budget allocation and IOC<sup>(3)</sup> compensation for entitlement
- GKP was present at relevant discussions, along with other IOCs
- We continue to emphasise:
  - Importance of payment surety for past and future oil exports
  - Preservation of current Production Sharing Contract economics



# Our investment case

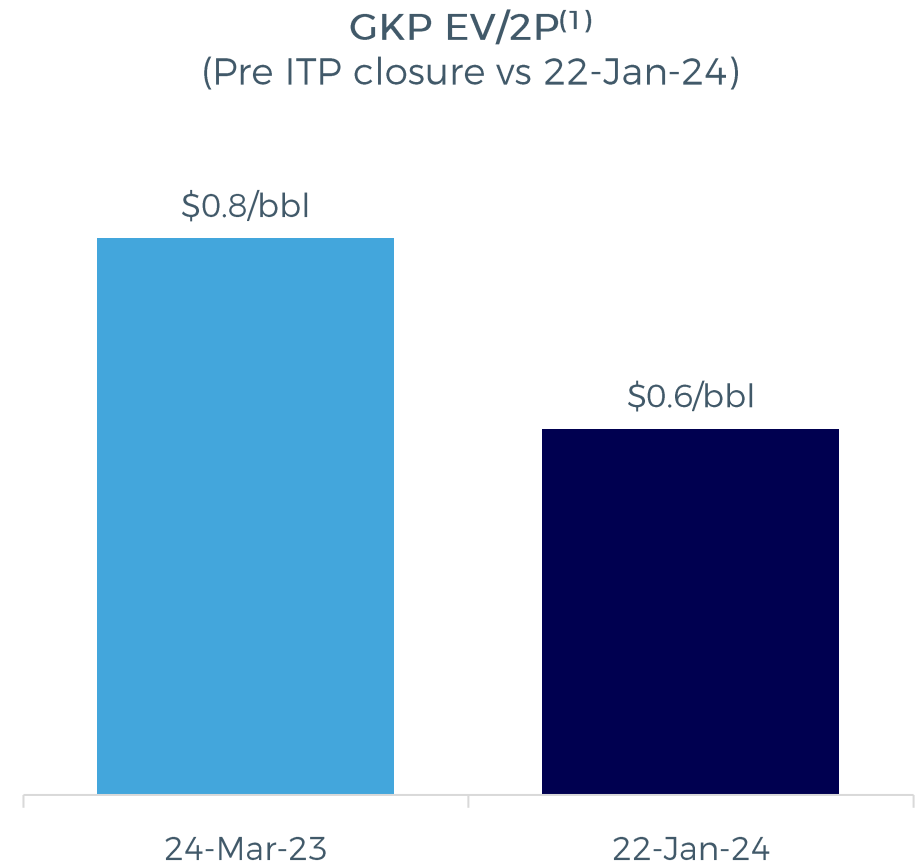
Attractive fundamentals underpin upside potential with the restart of exports and improvements in operating environment

Large, long-life asset

Leading low-cost producer

Record of profitable production growth

Proven commitment to shareholder returns



Thank you  
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[www.gulfkeystone.com](http://www.gulfkeystone.com)