



Pareto Securities
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Introducing Gulf Keystone Petroleum

A leading independent operator and producer in the Kurdistan Region of Iraq



Operator of one of Kurdistan's largest fields

Shaikan Field PSC awarded
in 2007

>125 MMstb produced

Est. 458MMstb reserves⁽¹⁾

Listed on the London Stock Exchange

c.\$330m market cap⁽²⁾

\$98m cash⁽³⁾

No outstanding debt

Solid H1-24 operational & financial performance

No LTIs for >600 days

Return to profitability & FCF
generation

\$25m distributions YTD

Simple & compelling investment case

Maximising shareholder
value from local sales

Significant potential upside
from exports restart

(1) Internal estimate of gross 2P reserves as at 31-Dec-23

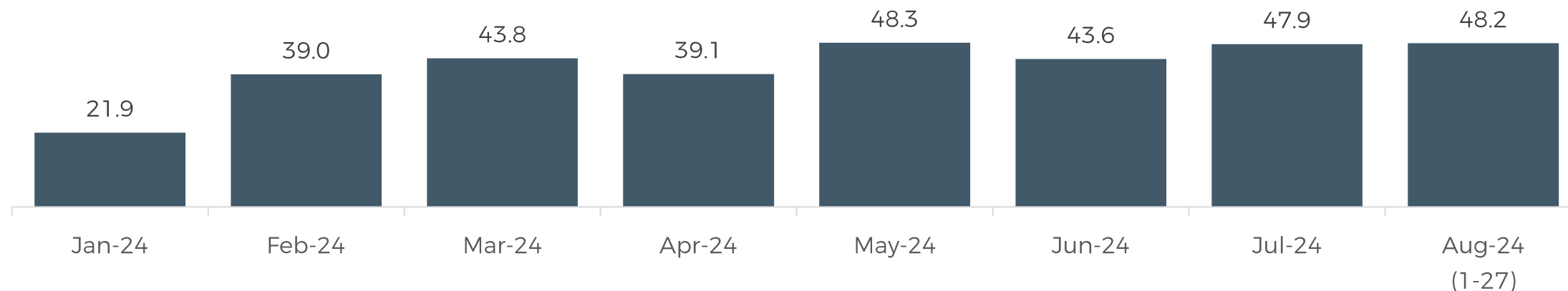
(2) As at 9 September 2024

(3) As at 28 August 2024

Shaikan Field production & local sales

Strong performance in 2024 year to date with robust near term outlook

Gross average production ('000 bopd)



Local sales

- Consistent demand in 2024 YTD since volumes rebound at beginning of year
- Minor impact in April & June from Eid celebrations on truck availability
- Realised prices 2024 YTD between \$25/bbl-\$28/bbl; currently c.\$27/bbl⁽¹⁾
- Robust local sales demand in near term
- Longer term market dynamics remain uncertain

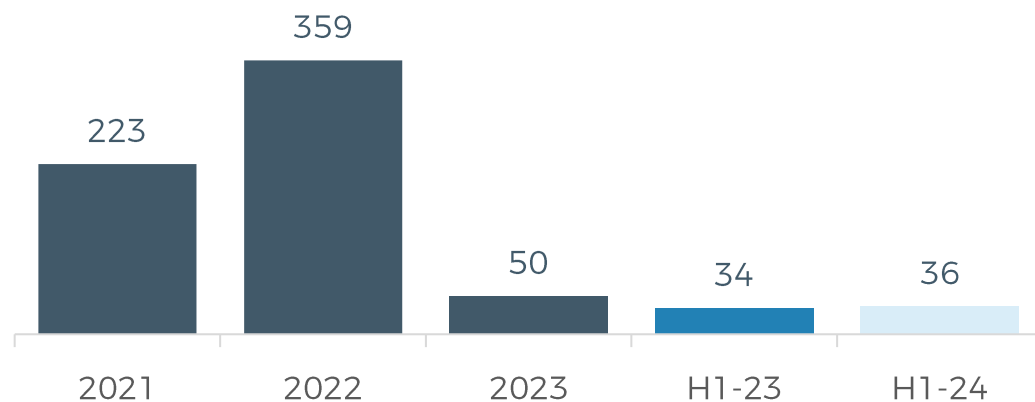
Production operations

- Smooth ramp up in production and trucking operations in 2024
- Currently producing close to max. capacity reflecting prudent reservoir management
- Capitalising on strong demand with incremental spending on production optimisation and process safety & reliability
- Safety upgrades require PF-1 shutdown for c.3 weeks in Nov-24; est. gross sales impact of c.26,000 bopd

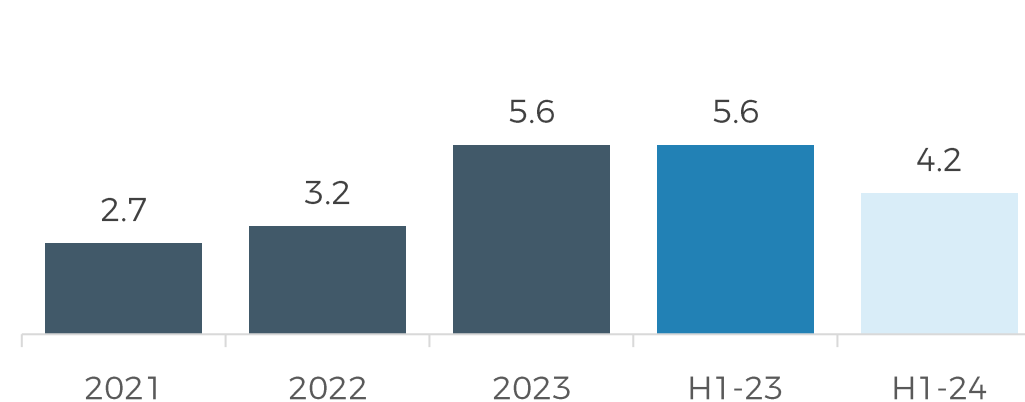
Recent financial performance highlights

Capital & cost discipline underpinned return to profitability & free cash flow in H1-24

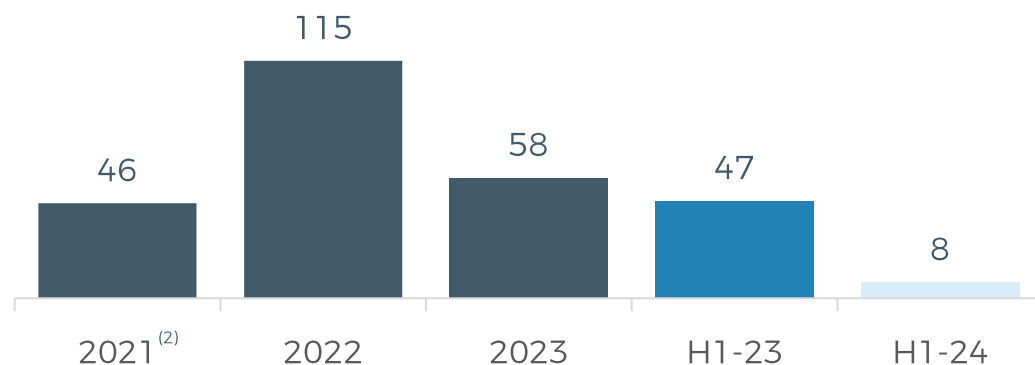
Adjusted EBITDA (\$m)



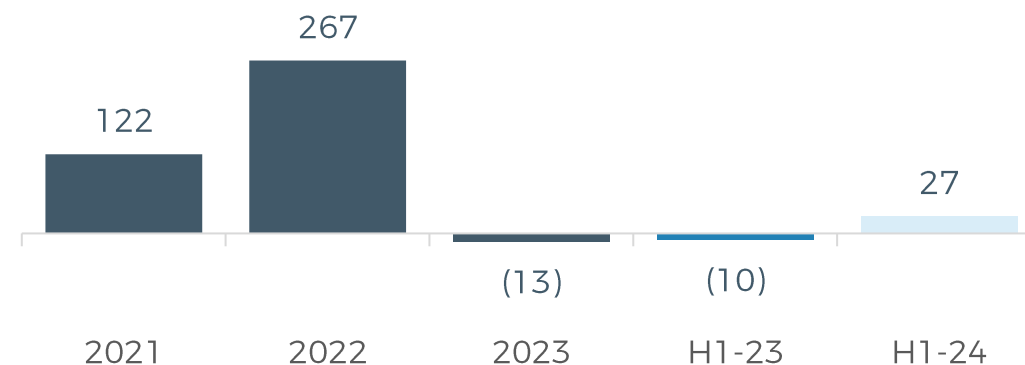
Operating costs (\$/bbl)⁽¹⁾



Net capex (\$m)



Free cash flow (\$m)

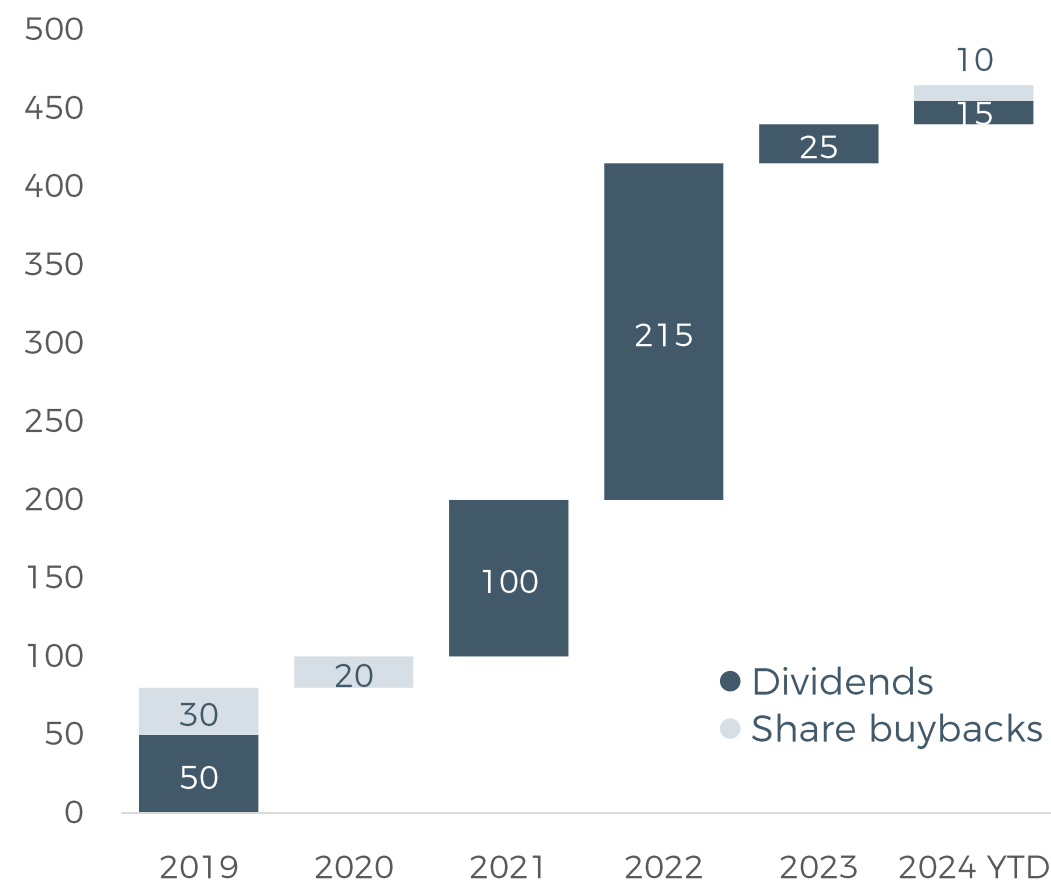


Shareholder distributions

Committed to returning excess cash, subject to environment & liquidity

- Proven track record of distributions, balanced with disciplined investment and a strong balance sheet
- Restart of shareholder distributions in H1 2024 following suspension of ordinary dividend policy in 2023
 - \$10 million share buyback
 - \$15 million interim dividend
- Continue to review distributions capacity based on operating environment and liquidity needs
- Ambition to reinstate distributions policy with operating environment improvements

\$465m distributions paid since 2019 (\$m)



2024 outlook

Two priorities to create shareholder value



Maximise shareholder value
from local sales

Unlock exports restart and
significant potential upside

- Expect robust local sales demand in near term; longer term market dynamics uncertain
 - Focus on capital and cost discipline balanced with incremental spending on production optimisation and process safety & reliability to capitalise on demand
 - Continue to review capacity for additional dividends and buybacks
- Continue to engage with government stakeholders
 - Remain focused on payment surety for future exports, receivables repayment and preservation of contract economics
 - Pipeline solution could transform GKP's cash flow and unlock value



Q&A